

# FAM TRIP APPLICATION

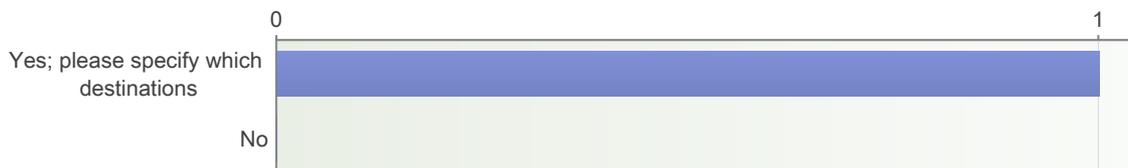
## 1. COMPANY DETAILS AND PERSONAL DATA

Vastaajien määrä: 1

Company name	Address	Company website	First name and family name	Personal email	Job title	What is your role linked to your company's Finland supply (Suski korjaa)	Personal company telephone
Club Aktiv/skandinavientrips	Donnerschweer Str. 33 26123 Oldenburg	skandinavientrips.de	Patricia Lawitschka	lawitschka@skandinavientrips.de	Product Manager	Product development	+49 441 9849812

## 2. Does your company currently sell the Finnish archipelago?

Vastaajien määrä: 1



### Avoimet vastaukset: Yes; please specify which destinations

- Åland Islands, Turku

## 3. Does your company currently sell the Finnish Lakeland?

Vastaajien määrä: 1

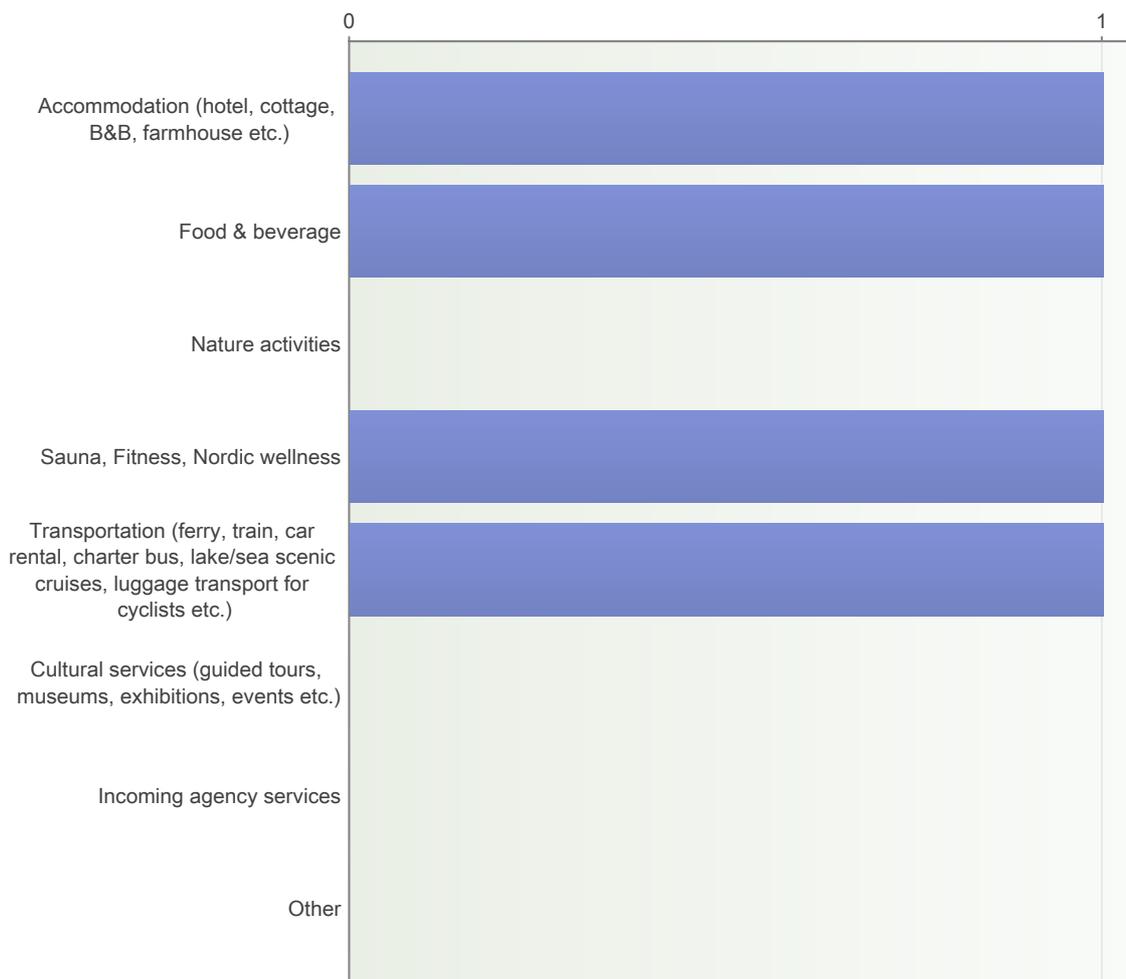


### Avoimet vastaukset: Yes, please specify which destinations

- Nurmes, Lappeenranta, Joensuu, Jyväskylä

#### 4. What kind of tourism products/services are you looking for?

Vastaajien määrä: 1



**Avoimet vastaukset: Accommodation (hotel, cottage, B&B, farmhouse etc.)**

- Hotel, farmhouse, B and B

**Avoimet vastaukset: Food & beverage**

**Avoimet vastaukset: Sauna, Fitness, Nordic wellness**

**Avoimet vastaukset: Transportation (ferry, train, car rental, charter bus, lake/sea scenic cruises, luggage transport for cyclists etc.)**

5. Please indicate why you think you and your company will benefit from your participation in this FAM trip, and how you could drive business to the archipelago and lakeland areas of Finland?

Vastaajien määrä: 1

- We like to get more specific knowledge about the area and perhaps not yet so well known places.

6. Which airport(s) can you use when departing to the FAM trip to Finland and on the way back?

Vastaajien määrä: 1

- I fly from Oslo and back to Hamburg.

7. Describe shortly your target group(s) interested in Finland (Individuals or groups? Age and gender? Needs and values?)

Vastaajien määrä: 1

- Individuals and small groups, couples from the age of about 30 to 65/70. No special needs; the value is a nice trip in beautiful surroundings.

8. If you have any questions, comments or wishes related to the FAM trip, feel free to write them here.

Vastaajien määrä: 1

- For my needs: I don't eat meat, but I love fish!