

FAM TRIP APPLICATION

1. COMPANY DETAILS AND PERSONAL DATA

Vastaajien määrä: 1

Company name	Address	Company website	First name and family name	Personal email	Job title	What is your role linked to your company's Finland supply (Suski korjaa)	Personal company telephone
tuja reisen	Otto-Hahn-Str.12, 71726 Benningen	www.tujareisen.de	Maike Siewert	maike.siewert@tujareisen.de	travel agent	travel agent for Scandinavia (including Finland)	+49 7144 841115

2. Does your company currently sell the Finnish archipelago?

Vastaajien määrä: 1



Avoimet vastaukset: Yes; please specify which destinations

- Turku, Naantali

3. Does your company currently sell the Finnish Lakeland?

Vastaajien määrä: 1

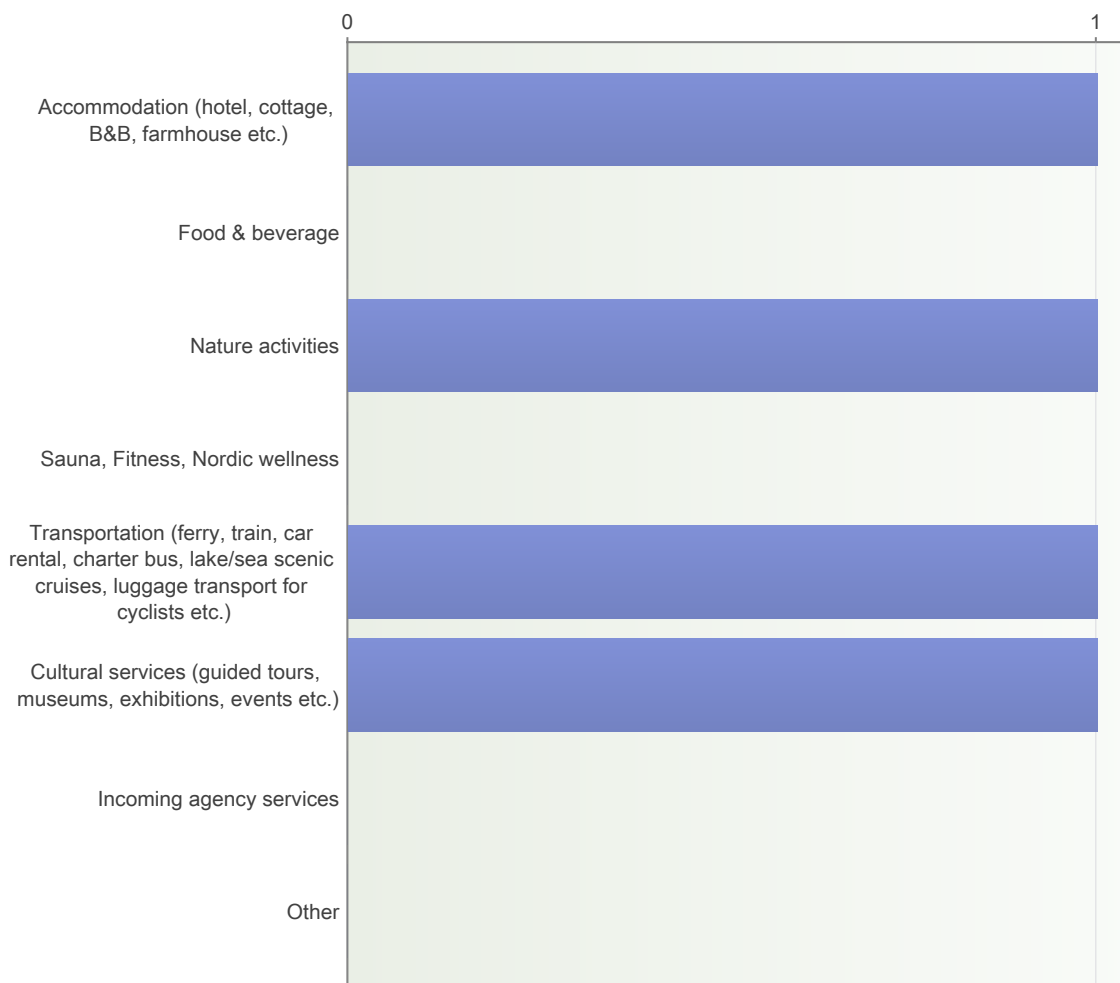


Avoimet vastaukset: Yes, please specify which destinations

- Savonlinna, Lappeenranta, Mikkeli

4. What kind of tourism products/services are you looking for?

Vastaajien määrä: 1



Avoimet vastaukset: Accommodation (hotel, cottage, B&B, farmhouse etc.)

Avoimet vastaukset: Nature activities

Avoimet vastaukset: Transportation (ferry, train, car rental, charter bus, lake/sea scenic cruises, luggage transport for cyclists etc.)

Avoimet vastaukset: Cultural services (guided tours, museums, exhibitions, events etc.)

5. Please indicate why you think you and your company will benefit from your participation in this FAM trip, and how you could drive business to the archipelago and lakeland areas of Finland?

Vastaajien määrä: 1

- We'll benefit from this FAM trip, because we're a small tour operator with lots of travel to Finland. We have tours including Turku, and the Finnish Lakeland, but the archipelago is a little bit missed out. We could change this, but would like to know more about the destination and possibilities.

6. Which airport(s) can you use when departing to the FAM trip to Finland and on the way back?

Vastaajien määrä: 1

- Frankfurt would be best (Munich is an alternative).

7. Describe shortly your target group(s) interested in Finland (Individuals or groups? Age and gender? Needs and values?)

Vastaajien määrä: 1

- We are interested both in individual- and group bookings, as we offer both. We have different target groups from school kids/students to retired people. We offer a lot of round trips for families with children, as we offer travel for couples, single traveller and small to large groups.

8. If you have any questions, comments or wishes related to the FAM trip, feel free to write them here.

Vastaajien määrä: 1

- I would not need a flight from Jyväskylä to Helsinki (as I would prefer booking a train ticket myself) and could I ask for the return flight to Germany on Sunday, 10.09. starting in Helsinki in the morning (best available fare with Finnair, I checked). :-) I would love to join this FAM Trip, as I've never been in this area before (only Helsinki). Kiitos.